PAN's monthly newsletter is here.

Read on for the latest & greatest in integrated marketing & PR.

#### Creative Storytelling | Connected Content | Results that Matter



# 96% of B2B Buyers

Want Content with More Input from Industry Thought Leaders

Learn How **Thought Leadership Content** Drives Connections at Every Stage of Growth

Whether you're trying to reach a new audience, a competitor is gaining more traction, or you need more visibility in a world consumed by COVID-19 conversations, building a voice to drive **thought leadership is your answer.** Bringing unique voices and perspectives into your content – be it from your executives, influencers or other brand advocates – will help you stand out and build trust. This infographic shares the power that thought leadership has to take your content to that next level. Are you ready?

Integrate Thought Leadership + Content Marketing

We're committed to bringing DEI into everything we do, starting with this <u>new section of our website</u>.



### Growing Healthcare Brand? Here's Your Secret to Success

Brands must find ways to differentiate themselves in an industry brimming with innovation.

#### Reaching a Niche Audience Through Thought Leadership

Smartly.io leveraged data for a bold and creative approach to trendjacking during a difficult news cycle.

#### Take Your Brand to the Next Level

See Their Impressive Results



#### Thought Leadership and SEO: 5 Ways Thought Leadership Drives Rankings

Andy Crestodina explains how original research and embracing new viewpoints can propel your content to higher SEO rankings.

#### Learn more



## 5 Ways to Humanize Your B2B Content Marketing – And Why it Matters

You've heard it a million times by now: Content should build connections with your audience, not just inform them. These tips will help get you started.

#### Learn more



#### 'Value and Values': Unilever's Top Marketer on Marketing Through a Recession

Unilever's Chief Digital Officer cautions brands not to lose sight of long-term marketing strategies during this challenging time.

Learn more

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