Creative Storytelling | Connected Content | Results that Matter





## How to Build a Successful Lead **Generation Strategy**

Working With Your PR Agency Utilizing buyer personas will make your website



more effective, simply by knowing whom you're targeting.

#### Inbound Marketing & PR: A Match Made in Heaven

The pandemic has forced us all to become smarter about how we approach brand marketing. Blending your PR and inbound strategies will build stronger awareness and keep customers engaged across all of your important, lead-driving channels. This can't be tackled overnight, but your PR agency can help.

Discover how marrying your PR and inbound efforts will support your revenue goals and help you communicate effectively as we continue to navigate today's challenges.

**Download Now** 

#### **Emphasis on making emotional connections** through your content has doubled in 2H 2020.

If your content program isn't sitting at the core of your inbound marketing strategy, this framework can help.



### Ticket to Lead Generation

How many times has the C-suite

questioned your team's contribution to revenue? It's time that earned media and PR were given the respect that they deserve.

Uncover earned media's true lead gen

potential.



#### Thought Leadership Efforts

Each year, tech experts and journalists

Utilizing Data to Drive PR and

look forward to The State of Mobile Report to better understand upcoming mobile and app trends, making App Annie a trusted leader in app data and analytics.

leadership bring the data to life.

Discover how PR and thought



# **PR Strategy**

**How to Integrate Inbound Marketing Tactics Into Your** 

Discover why the digital era demands that you integrate PR and inbound strategies.

Gone are the days when PR teams worked in silos.

Learn more



#### How to Turn Your Social Media Into a Lead Funnel This Forbes article covers why re-tooling your social

strategy to align closely with your PR efforts will benefit your sales pipeline. <u>Learn more</u>

**Budget** 



## Content should be the focus of all inbound marketing

23 Tips to Make the Most of Your Content Marketing

efforts, and this article offers budget-friendly solutions to making it happen. <u>Learn More</u>

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